

Robert L. Gearhart

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Mr. Gearhart has spent 25 years in the systems integration business as a solutions provider. Most of his efforts have been spent driving companies to successfully integrate COTS and proven emerging technologies into integrated solution sets for Commercial, Federal, State and Local Customers. He has extensive experience in general management, business development, operations, worldwide sales/marketing, product management and business finance.

During his Northrop Grumman tenure, Mr. Gearhart has been division manager for the company's Mission Systems Sector's Integrated Security Solutions (ISS) organization. There he built a very successful security systems solutions business. Under his leadership, the team implemented over 200 security systems worldwide with installations in the DoD and Federal markets, such as forward deployments in the AOR, the Coalition Provisional Authority (CPA) in the Iraqi Green Zone and Homeland Security.

Presently, Mr. Gearhart leads Business Development for the Information Technology Sector's \$500M Commercial, State and Local division. Previously, he led the Integrated Systems Sector's homeland security initiatives in the pursuit of new opportunities in the Federal, State and Local markets. He also served as the sector's lead participant on a company-wide Northrop Grumman Homeland Security IPT. Mr. Gearhart coordinated the activities of homeland security initiatives throughout the Integrated Systems Sector. At the corporate level, Mr. Gearhart has been a member of two Northrop Grumman homeland security integrated strategy teams focused on domain awareness and critical infrastructure protection, respectively. He was also a member of the corporation's Homeland Security Executive Council which reports to the President/COO.

Prior to Northrop Grumman, Mr. Gearhart worked for systems solution providers supporting the Commercial, Federal, State and Local sectors. At a leading electronic security systems company, he held the position of Senior Director, Government Business Unit. While there, he developed from the "ground up" a Strategic Business Unit focused on integrating Enterprise Wide Systems within the Government, Aviation and Transportation sectors. During his tenure, he also ran the Security Systems Division as their General Manager.

Mr. Gearhart is a graduate of Temple University where he studied Psychology and Math. He has taken advanced studies at the University of Michigan, University of Rochester and William and Mary College. He is married with two children.