



Summary of Security Systems and Solutions Contracts

RFP 20191 was developed to provide for multiple awards in various lots. The bidders could bid statewide, by lot and region. The RFP provides for yearly periodic recruitment. This will allow new bidders to be awarded contracts. The initial term is 5 years with options to extend an additional 5 years. Presently 28 contracts for Security Systems and Solutions have been awarded. They have been awarded based on the following LOTS and Regions.

LOTS

Lot 1: Product Only

Lot 2: Product and Maintenance

Lot 3: Product, Installation, Systems Integration, and Maintenance

Lot 4: Installation Only

Lot 5: Systems Integration Only [Actions required to join an existing and new system into an integrated application or to connect various components of new applications into a centralized system]

REGIONS

REGION	AREA	COUNTIES
Region 1	Long Island	Nassau Suffolk
Region 2	New York	Bronx Kings New York Queens Richmond
Region 3	Westchester	Dutchess Putnam Westchester
Region 4	Ulster	Orange Rockland Sullivan Ulster
Region 5	Albany	Albany Columbia Delaware Fulton Greene Montgomery Otsego Rensselaer

		Schenectady Schoharie
Region 6	Adirondack	Clinton Essex Franklin Hamilton Saratoga Warren Washington
Region 7	Syracuse	Cayuga Herkimer Jefferson Lewis Madison Oneida Onondaga Oswego St. Lawrence
Region 8	Finger Lakes	Broome Chemung Chenango Cortland Livingston Monroe Ontario Schuyler Seneca Steuben Tioga Tompkins Wayne Yates
Region 9	Buffalo	Allegany Cattaraugus Chautauqua Erie Genesee Niagara Orleans Wyoming

Contract Term and Period

All contracts for Security Systems and Solutions terminate on August 26, 2012 and may be extended for up to two additional two-year and one additional one-year periods. Maintenance Contracts for Security Systems and Solutions purchased from the awarded contract indicated above may be extended for a period of up to three (3) years beyond the expiration date of the master contract and any additional extensions thereof.

The following contracts were approved:

A+ Technology Solutions, Inc.
 ADT Security Services, Inc.
 Advanced Digital Data Technology, Inc.
 Anixter, Inc.
 Ber-National Controls, Inc.
 Carrier Communications Corp.
 Communications Supply Corp.
 ComnetiX, Inc.
 Diebold Enterprise Security Systems, Inc.
 Graybar Electric Co.
 Honeywell International, Inc.
 Identocard Systems Worldwide, Inc.
 Idesco Corp.
 InterVid, Inc.
 Johnson Controls, Inc.
 Linstar, Inc.
 Metropolitan Data Solutions, Inc.
 Northern Fire Systems, Inc.
 Plastic Card Systems, Inc.
 SI Technologies, Inc.
 Siemens Building Technologies, Inc.
 SimplexGrinell, LP.
 Stanley Security Solutions, Inc.
 Synergon Solutions, Inc.
 Total Recall Corp.
 U & S Services, Inc.
 Universal Security Systems, Inc.
 Washington Electric Co., Inc.

List of Contractors and Lots/Regions Awarded

Contractor	Contract #	Lot I	Lot II	Lot III	Lot IV	Lot V
A+ Technology Solutions, Inc.	PT63297				Regions 1-3, 8	
ADT Security Services, Inc.	PT63073			Statewide		
Advanced Digital Data Technology, Inc.	PT63534	Statewide				

Anixter, Inc.	PT63201	Statewide				
Ber-National Controls, Inc.	PT63535			Region 7		
Communications Supply Corp.	PT63202	Statewide				
Carrier Communications Corp.	PT63539	Statewide	Regions 1-4	Regions 1-4		
ComnetIX, Inc.	PT63109			Regions 1, 6, 8		
Diebold Enterprise Security Systems, Inc.	PT63536			Regions 1, 3, 5, 7, and 8		
Graybar Electric Company	PT63298	Statewide				
Honeywell International, Inc.	PT63299		Regions 1, 5, 7, and 8			Statewide
Johnson Controls, Inc.	PT63103			Statewide		
Identocard Systems Worldwide, Inc.	PT63198	Statewide				
Idesco Corp.	PT63108	Statewide		Regions 1-4		
InterVid, Inc.	PT63537	Regions 1-4, 6-9		Region 5		
Linstar, Inc.	PT63106	Regions 5-9				
Metropolitan Data Solutions, Inc.	PT63105	Regions 1-4				
Northern Fire Systems, Inc.	PT63301	Statewide	Regions 1-8	Regions 1-8		Statewide
Plastic Card Systems, Inc.	PT63107	Statewide				
SI Technologies, Inc. d/b/a Security Integrations	PT63302	Statewide	Regions 5, 7, 9	Regions 5, 7, 9	Regions 4-9	Regions 4-9
Siemens Building Technologies Inc.	PT63200			Regions 1, 3, 5, 7-9		
Simplex Grinnell	PT63104			Statewide		
Stanley Security Solutions, Inc.	PT63636			Statewide		
Synergon Solutions, Inc. d/b/a Stancil Solutions	PT63303	Statewide	Statewide	Statewide		
Total Recall	PT63304	Statewide		Region 4		
U & S Services, Inc.	PT63600	Regions 1-4, 6, 9	Region 9	Region 9		Region 9
Universal Security Systems, Inc.	PT63305	Statewide	Regions 1, 2, 3	Regions 1, 2, 3		
Washington Electric Co., Inc.	PT63538				Region 2	

For additional information contact:

Joseph Better, Purchasing Officer I
New York State OGS/PSG
Telephone; 518 474-7101
E-mail: joseph.better@ogs.state.ny.us